## **Apple Inc.** Q4 2010 Unaudited Summary Data

_	Q3 2010		Q	Q4 2009		Q4 2010					
Operating Segments	CPU Units K	Revenue \$M	CPU Units K	Revenue \$M	CPU Units K	Revenue \$M	Sequentia CPU Units			r Change Revenue	
Americas	1,358	\$6,227	1,252	\$5,236	1,460	\$7,186	8%	15%	17%	37%	
Europe	914	4,160	761	3,235	978	5,458	7%	31%	29%	69%	
Japan	129	910	79	634	118	1,401	- 9%	54%	49%	121%	
Asia Pacific	394	1,825	291	1,061	455	2,732	15%	50%	56%	157%	
Retail	677	2,578	670	2,041	874	3,566	29%	38%	30%	75%	
Total Operating Segments	<u>3,472</u>	\$ <u>15,700</u>	3,053	\$ <u>12,207</u>	<u>3,885</u>	\$ <u>20,343</u>	12%	30%	27%	67%	
Product Summary	Revenue Units K \$M		Units K	Revenue Units K \$M		Revenue Units K \$M		Sequential Change Units Revenue		Year/Year Change Units Revenue	
Desktops (1)	1,004	\$1,301	787	\$1,089	1,242	\$1,676	24%	29%	58%	54%	
Portables (2)	2,468	3,098	2,266	2,891	2,643	3,194	7%	3%	17%	10%	
Subtotal CPUs	3,472	4,399	3,053	3,980	3,885	4,870	12%	11%	27%	22%	
iPod	9,406	1,545	10,177	1,563	9,051	1,477	- 4%	- 4%	- 11%	- 6%	
Other Music Related Products and Services (3)		1,214		1,018		1,243		2%		22%	
iPhone and Related Products and Services (4)	8,398	5,334	7,367	4,606	14,102	8,822	68%	65%	91%	92%	
iPad and Related Products and Services (5)	3,270	2,166	0	0	4,188	2,792	28%	29%	N/M	N/M	
Peripherals and Other Hardware		396		391		477		20%		22%	
Software, Service and Other Sales		646		649		662		2%		2%	

\$12,207

\$20,343

30%

67%

\$15,700

N/M: Not Meaningful K = Units in thousands

**Total Apple** 

\$M = Amounts in millions

<sup>(1)</sup> Includes iMac, Mac mini, Mac Pro and Xserve product lines.

<sup>(2)</sup> Includes MacBook, MacBook Air and MacBook Pro product lines.

<sup>(3)</sup> Consists of iTunes Store sales, iPod services, and Apple-branded and third-party iPod accessories.

<sup>(4)</sup> Includes recognized revenue from iPhone sales, carrier agreements, services, and Apple-branded and third-party iPhone accessories.

<sup>(5)</sup> Includes recognized revenue from iPad sales, services, and Apple-branded and third-party iPad accessories.